



Wherever Computer Meets Contract

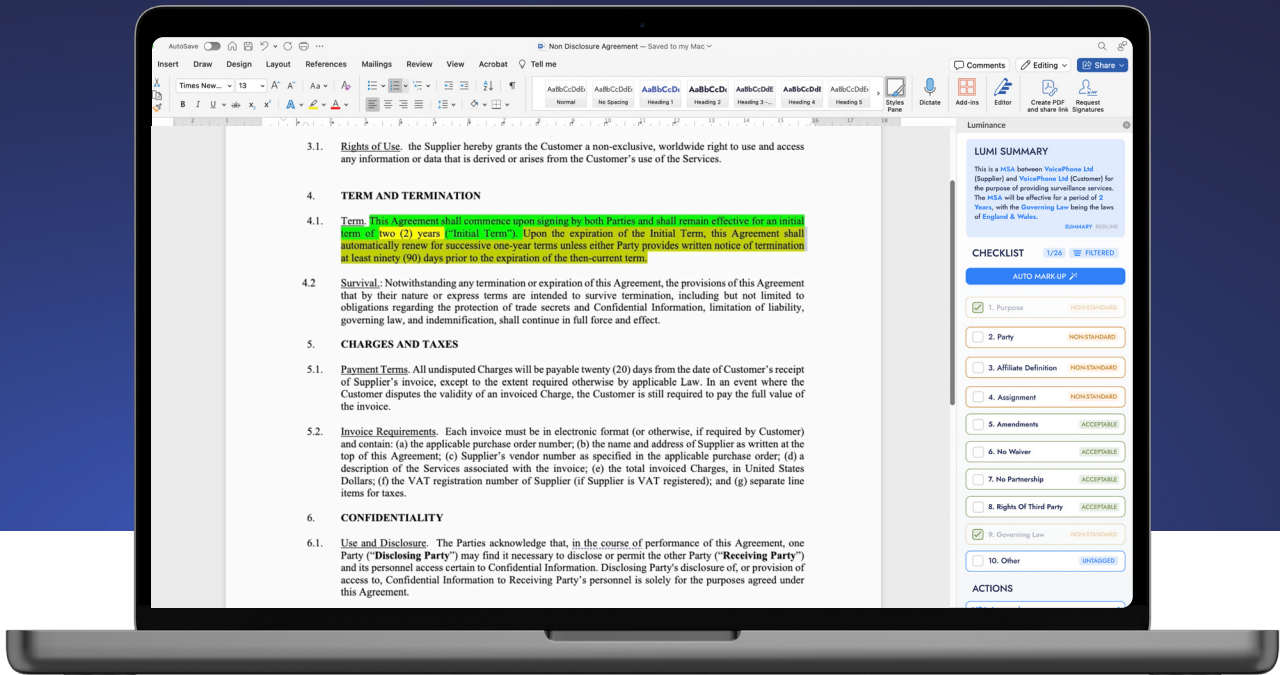
CORPORATE BROCHURE

TRUSTED BY 700+ ORGANISATIONS



End-to-End AI for Enterprise

Luminance's Legal-Grade™ AI automates and augments every touchpoint a business has with its contracts. Its Mixture of Experts approach - known as the "Panel of Judges" - uses probabilistic consensus to ensure Legal-Grade™ accuracy during contract generation, negotiation and post-execution analysis.



80-page MSA reviewed
in <5 mins



500+ hours saved on
contract gen per year



90% reduction in
outside counsel spend



100% increase in
contracts reviewed
per quarter

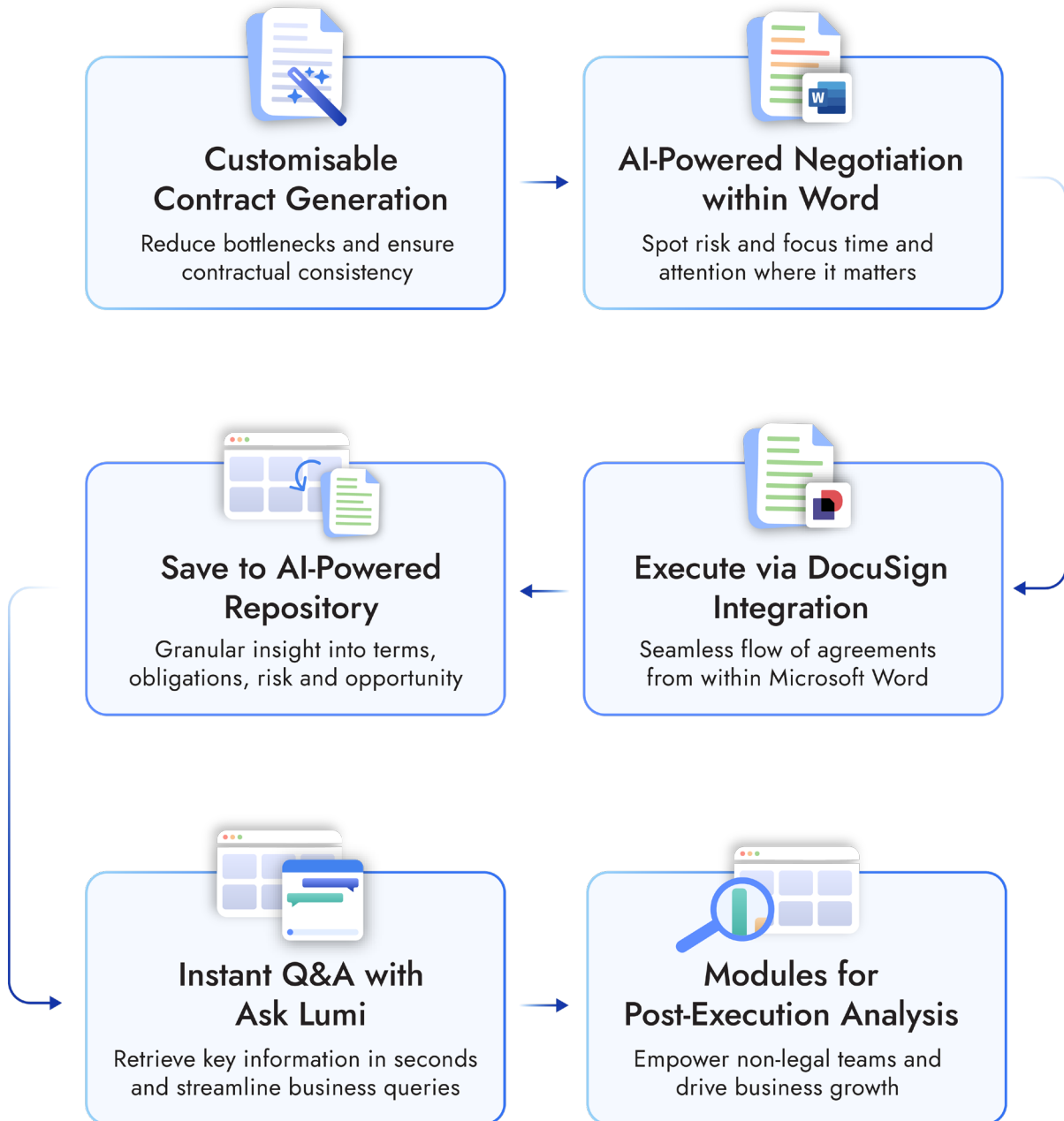


Response time to
business queries reduced
from 7 days to 10 mins



90% time-savings
through automated
contract review

Every Contract Touchpoint. One Seamless Platform



“With Luminance, we have everything we need in one place.”



AI-Powered Contract Negotiation, within Microsoft Word

Automate Routine Contract Negotiations

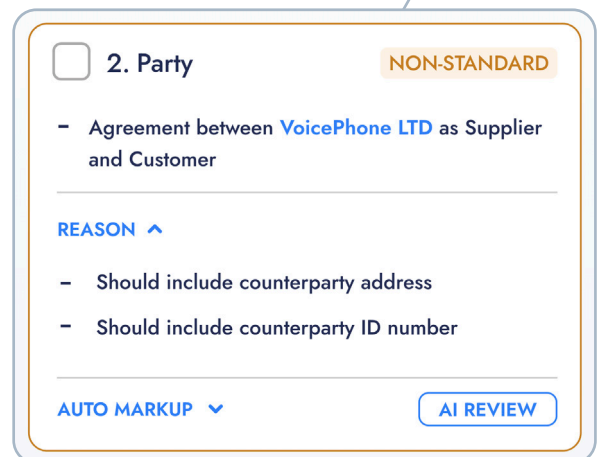
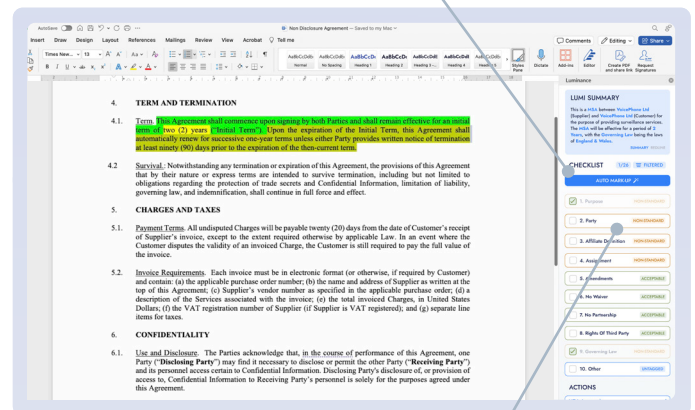
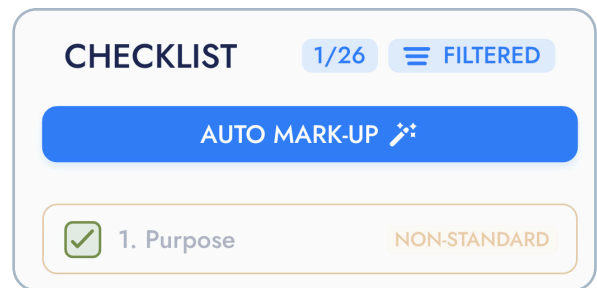
- Auto Mark-Up brings counterparty contracts into line with gold standards and preferred positions in a single click

Augment Complex Reviews

- Luminance takes a first pass review of any incoming contract, providing a colour-coded risk analysis of which clauses are acceptable, non-standard and risky, all within Microsoft Word
- Checklists allow users to focus time and attention on clauses which differ from internal positions
- Suggested precedent and fallback positions are available at all times via the sidebar and can be inserted in a click

Navigate Negotiations with Speed and Confidence

- Luminance's AI analyses the contract in seconds, presenting the user with either a 'Concise' or 'Detailed' executive summary
- Redraft clauses on-the-fly to quickly amend problematic provisions and provide rationale on-the-fly whilst negotiating
- Use Lumi Generate to find the perfect middle ground between counterparty paper and preferred internal positions



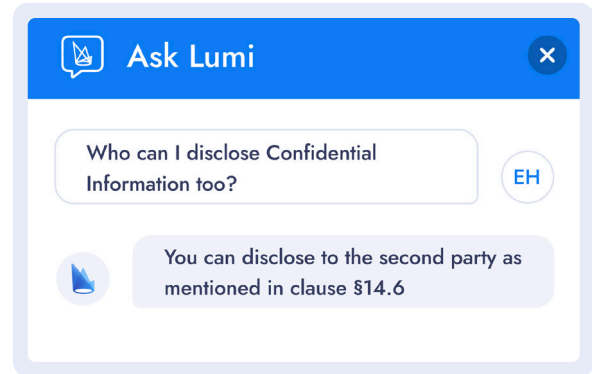
85% time-savings on NDA reviews

proofpoint.

"I don't read NDAs anymore with Luminance."

Legal-Grade™ Chatbot

- Ask Lumi questions about contracts and receive instant responses, e.g. 'Who are the parties?', 'What is the Governing Law?'
- Apply business-wide to save Legal from answering routine, repetitive queries



Instant contract summary with Ask Lumi



Language-agnostic AI works across multiple languages



“Luminance is a best-in-class AI for in-house legal teams.”

The Future of Contract Negotiations: Just Let Lumi Go

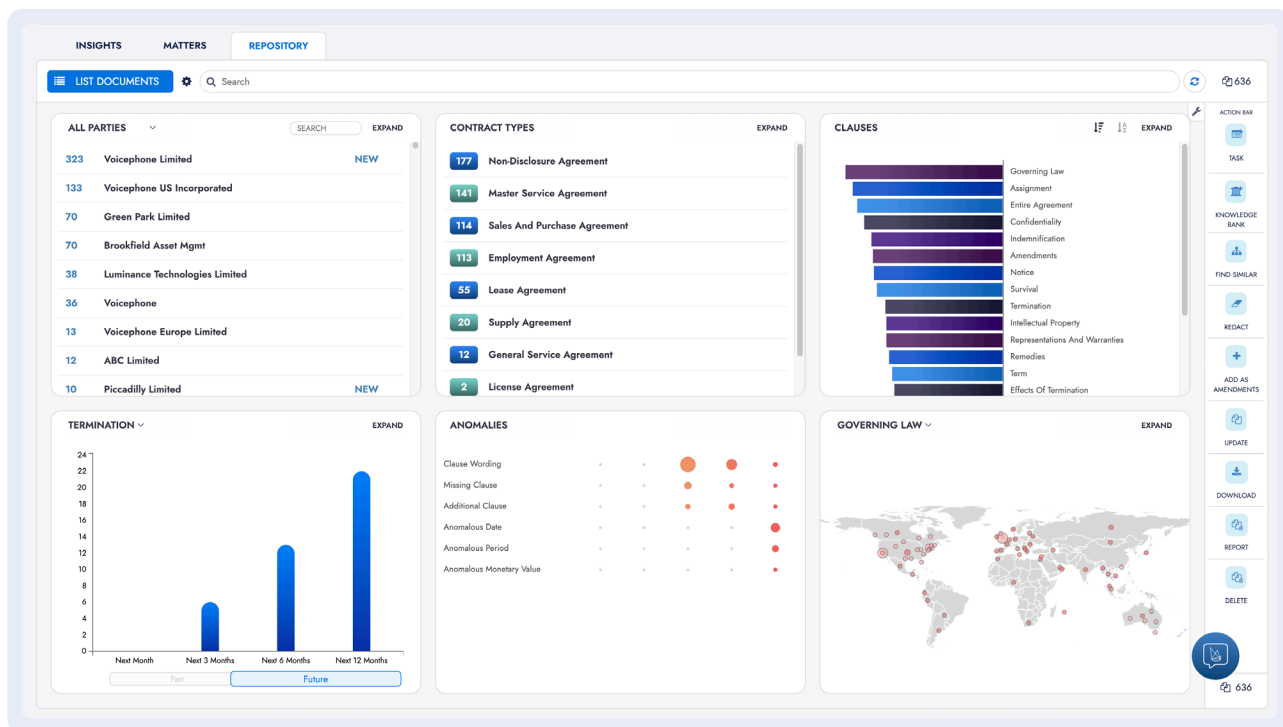
- Send contracts to a counterparty and the recipient will receive access to a 'lite' version of Luminance within Microsoft Word
- As the counterparty marks up the contract, they receive real-time feedback on whether proposed changes are likely to be accepted by the Luminance customer or not, reducing back-and-forth and speeding up negotiations



“Luminance allows us to contract with more confidence than ever before.”



AI-Powered Insight into All Enterprise Contracts



Granular Insight into Entire Contractual Landscape

- Luminance's AI-powered repository automatically extracts key information from all contracts, whether executed or under negotiation, providing instant insight across 1,000+ legal concepts, such as contract term, clauses present and governing law
- Automatically highlights areas of risk or business opportunity such as key periods within contracts, commencement dates, breaks and expiration
- Provides tools for real-time reporting of user activity to enable effective project insight and KPI tracking



100% increase in contracts reviewed per quarter



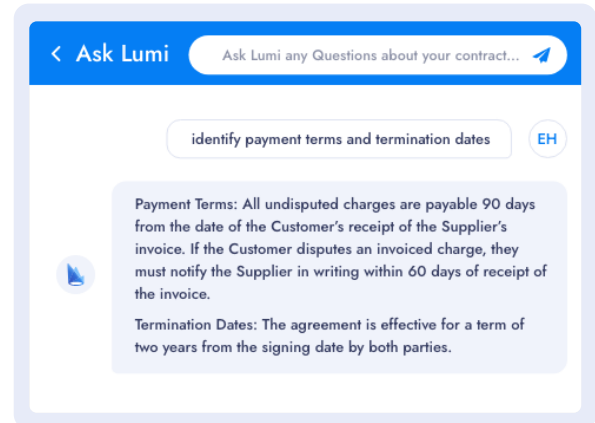
Procurement and Finance are fully aligned with Legal on all contractual matters



"This technology has been a game-changer for our business."

Legal-Grade™ AI for Non-Legal Teams

- From Sales to Procurement, business teams can Ask Lumi for key information, such as identifying payment terms and termination dates across the repository
- Ask Lumi instantly provides a summary for the user, streamlining key business queries and reducing the strain on Legal



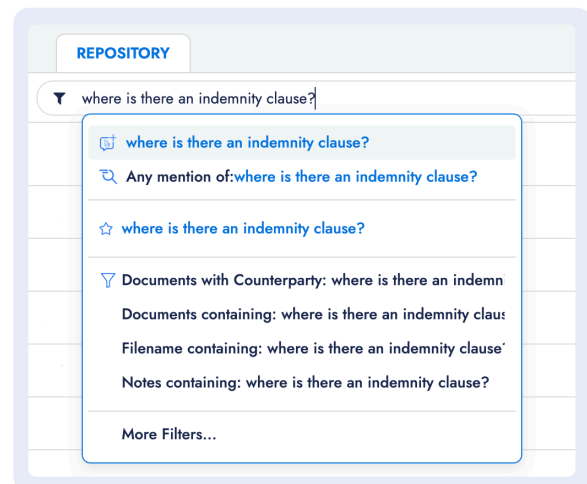
Time spent answering business queries reduced from 7 days to 10 mins

YOKOGAWA 

“Luminance’s AI enables our lawyers to retrieve key information in a matter of minutes.”

Manage Risk and Opportunity with Ask Lumi in the Repository

- Ask Lumi in the repository empowers users to retrieve information from across their contracts in a Q&A format, e.g., ‘summarise all risks’
- Luminance will instantly create a complete report of all potential red flags in customer contracts, ensuring complete oversight and eliminating the need to search contract by contract or create complex filters



“Luminance adds value, speeds up processes and eliminates risks, making the company more efficient.”

staples 
work. learn. grow.

End-to-End Workflow Automation

Business Self-Serve

Luminance provides full visibility into the flow of contracts across the business, from generation to review

- Legal can create any kind of contract template, enabling employees to generate compliant contracts that meet internal standards in moments
- Bottlenecks can be easily identified and remedied, creating more efficient workflows

NAME	TYPE	STATUS	ASSIGNEE	SUBMITTED BY	ACTIONS
HSA Generation - 3233	HSA Generation	Not Started	Unassigned	Simon Mann	Review in App
ABC Limited - NDA Generation...	NDA Generation	Legal Approved	Unassigned	Simon Mann	Review in App
Legal Query - 4997	Legal Query	Legal Review	Unassigned	Sally Strada	Open in Web
3rd Party NDA Review - 4955	3rd Party NDA Review	Legal Approved	Unassigned	Sally Strada	Review in App
Alice - NDA Generation - 4958	NDA Generation	Legal Approved	Unassigned	Marek Haddock	Review in App
Green Park - NDA Generation...	NDA Generation	Legal Approved	Unassigned	Lina Hyland	Review in App
ABC - NDA Generation - 4953	NDA Generation	Legal Approved	Unassigned	Alice Warridge	Review in App
International - Generate N...	Generate NDA	Generate NDA	Unassigned	Oliver Pior	Review in App
Asden Ltd - NDA Generation...	NDA Generation	Legal Approved	Unassigned	Madeline Moss	Review in App
3rd Party NDA Review - 4848	3rd Party NDA Review	Legal Approved	Unassigned	Olivia Dornel	Review in App



<5 mins from NDA generation to signature



Fewer contracts negotiated on third party paper

HITACHI
Inspire the Next

“With Luminance, we can eliminate bottlenecks and accelerate our time to signature.”

Legal Helpdesk

A centralised system for Legal to communicate with the wider business, e.g. employees requesting contracts, asking queries and accessing legal help

Drag-and-Drop Workflow Editor

Manages the efficient, compliant flow of contracts around an organisation: automatically assign workflows by virtue of contract properties, including content, governing law, type and language

