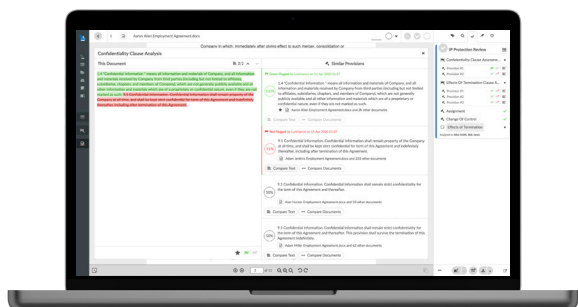


# AI-Powered Contract Consolidation

*Lander & Rogers is a leading independent Australian law firm, operating nationally from Melbourne, Sydney and Brisbane.*

Lander & Rogers was instructed by a client who operates across 15 retail businesses in Australia and New Zealand to undertake a contract consolidation project. Over time, the client had accrued almost 70 employment contract templates. With a diverse range of contracts, some with different terms for negotiation, the client wanted to consolidate all documents and reduce the number of templates to just six, ensuring all employees were afforded the same rights and protections and simplifying the process of issuing employment contracts drafted on the same terms. Lander & Rodgers assigned two lawyers to conduct a rigorous analysis of every clause across the document set and create a standardised contract template.

Manually comparing the details of so many employment contracts would have been a time-consuming and laborious exercise for the two-person team. The lawyers would have had to read through each document, identify important clauses and then copy these into Excel for manual comparison and analysis. They would have been limited to working in spreadsheets, rather than within the context of the actual documents.



*Automatic Document and Clause Compliance will immediately flag deviations from exemplar wording*

## KEY RESULTS:

**CONTRACT TEMPLATES  
CONSOLIDATED FROM 70 TO 6**

**REVIEW TIME SLASHED BY 30 HOURS**

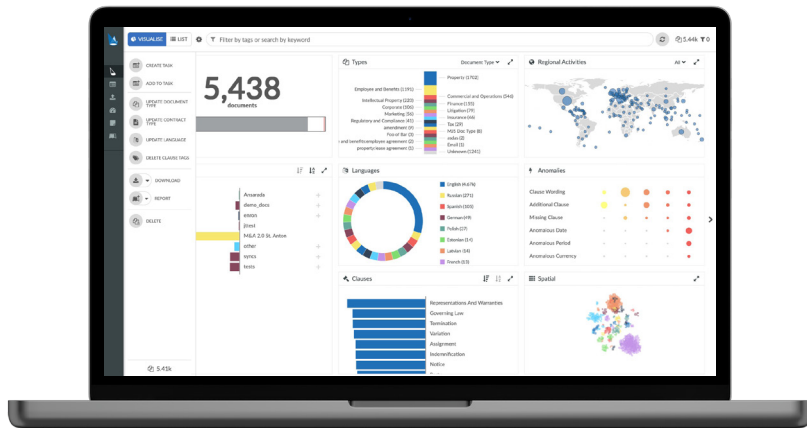
**COST-SAVINGS IN BILLABLE  
TIME PASSED ON TO THE CLIENT**

Lander & Rodgers sought a more efficient way of handling the contract consolidation. The lawyers decided to use Luminance's next-generation AI technology, which the firm had previously implemented for due diligence reviews.

**“The number of contracts that a business today is executing is ever-increasing. AI is providing a real solution to the problem of contract consolidation, allowing lawyers to quickly understand the intricacies of their contracts but in a way that is easy to digest, efficient and extremely insightful.”**



**Joel Kennedy,**  
Head of Client Projects



*Understand the entire dataset at a glance with Luminance's AI-powered data visualisation*

Through a combination of supervised and unsupervised machine learning, the platform was able to:

- Immediately read and form an understanding of the contracts, instantly surfacing critical information such as confidentiality, payment and holiday entitlement clauses, governing law, and currencies.
- Easily identify all examples and variations of a given clause to ensure nothing was missed.
- Discover and label clauses, then identify similarities and differences in wording across documents and clauses to demonstrate deviations and compliance at a glance.
- Export and compile this data into a custom report.
- Mark 'model' clauses to be used as exemplars for future contracts, avoid double-handling and provide structure and insight into ongoing work.

Luminance's AI technology allowed Lander & Rodgers to completely transform the way they conducted their review and be confident that nothing had been missed. The platform reduced review time by 30 hours, with the cost-savings in billable time passed on to the client.

Lander & Rodgers is now looking at ways Luminance can be used to support contractual needs across other practice areas, including real estate and banking.

**“A platform like Luminance is revolutionary for legal teams needing to harmonise and align their contracts at rapid speeds.”**