

## Expert insight



### **Yan Pecoraro**

**Partner, Portolano Cavallo**

Yan became partner at Portolano Cavallo in January 2012. He is a member of the Private Equity and M&A group at the firm. Yan has a diverse transactional practice with an emphasis on cross-border mergers and acquisitions, strategic investments and dispositions in the digital industry. Yan is in charge of the firm's French Desk and is responsible for the firm's New York office.

Luminance's technology has had an undeniably transformative effect on the way we work at Portolano Cavallo, and more widely, on the legal industry. The firm has been an active user of Luminance for almost two years, and during this time, we have been extremely satisfied by the performance of the technology.

Its ability to identify legal concepts and legal documents has improved consistently over time. We have greatly benefitted from Luminance's user-friendly interface and, more generally, the light user input needed to use it effectively and ensure we deliver informed results to our clients with more confidence than ever before.

Luminance's technology has also significantly streamlined the workflow of our due diligence teams and we anticipate that this tool will serve to further enhance collaboration between our lawyers and our clients.

The fact that the technology is language-agnostic makes it uniquely capable of digesting the geographically wide-ranging documents we upload to Luminance, ensuring that we can remain competitive in international M&A deals.

We have been so impressed by the continued responsiveness of the Luminance team; everyone has been very committed to ensuring a successful implementation of the platform within our firm. Last but not least, the Luminance team is also an extremely pleasant team to work with and we look forward to continuing this partnership with them into the future.